



WANTED:

account manager promotional products on a mission!

Our dream is that our storm umbrellas conquer the world, from Amsterdam to London, Tokyo and New York everywhere we inspire people to enjoy the weather; come rain, come shine! The spreading of the senz° virus to new regions leads to an ever increasing demand for our umbrellas. With retail selling in over 21 countries around the world nowadays, senz° has sharpened its focus on sales to the promotional industry. So currently we are searching for a driven sales professional, a real hunter who is eager to close big deals and making the senz° dream come true!



job description:

- (new) business development and account management of current and future clients in the promotional and b2b channel;
- realizing ambitious sales targets;
- being in tune with customer needs;
- delivering sales results by creating promotional solutions;
- providing feedback and conducting pro-active communication with marketing, product-design and purchasing;
- turn promotional distributors into senz° ambassadors;
- deal-closer.

who are you:

- you have 3 to 5 years experience in the (international) promotional/branded business gift sales area and you have an up to date network;
- you have an entrepreneurial way of working and you are hungry for challenges and delivering results;
- you are energetic, determined and have excellent people skills;

- you are willing to travel frequently to (new) clients;
- you speak and write fluent Dutch, English and preferably German;
- you recognize yourself in the senz° core values: touch & engage, innovate & challenge and making business senz°.

Are you the sales tiger we are searching and are you roaring with enthusiasm after reading this vacancy!? Don't wait, simply send your motivation and resume now!

senz° umbrellas bv
attn. manon lesquillier
mijnbouwstraat 120
2628 rx delft
the netherlands

tel : +31 (0) 15 - 2855022
e-mail : jobs@senzumbrellas.com
web : www.senzumbrellas.com